

2020 PestWorld Show Specials



Program Period: 10/12/2020 – 11/30/2020

Eligibility Requirements for Qualification:

The following program is available to all FMC Professional Distributors in the states where CB-80® Insecticide, D-Force® Insecticide, and Scion® Insecticide are registered. Please refer to the 2020 FMC Professional Solutions Distributor & Agent Program for eligibility requirements.

Discounts and Program Incentive(s):

The 2020 PestWorld Show Specials program adds point of purchase discounts on the qualifying non-agency products as listed below:

Products and Incentives:

The below products are eligible for a **point-of-purchase discount to the end user**:

Qualifying FMC Products				
FMC SKU #	Product Name	Unit of Measure	End User Unit Discount	End User Case Discount
10062912	CB-80® Insecticide	17 Oz. Can	\$1.50 off/can	\$18.00 off/case
10062911	D-Force™ Insecticide	14 Oz. Can	\$1.00 off/can	\$12.00 off/case
10079789	Scion® Insecticide	20 Oz. Bottle	\$7.00 off/can	\$56.00 off/case

Payment Terms and Conditions:

For qualifying products, end users are to receive the per-unit discount at the time of purchase from participating distributors. Participating distributors will then be reimbursed based on submitted EDI data for qualifying sales completed during the program period. Program rebates will be paid within 60 days of FMC receipt of all EDI data for the program period.

Program Rules and Exclusions:

All retailers and resellers are excluded from participation in this program. For details on these and other exclusions, please contact your FMC Key Account Manager.

All program rules of the 2020 FMC Professional Solutions Distributor Program apply. Offer valid while supplies last.