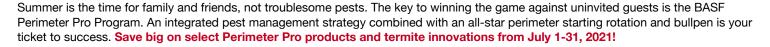




Perimeter Pro Summer Promotion

California Promotion: July 1-July 31, 2021



Qualifying Products	Case Size	List Price	Promotion Price	Saving	s (Case)
Perimeter Starting Rotation: The foundation of professional perimeter per	est control				
Termidor® SC Termiticide/Insecticide	4 x 78 oz	\$ 659.40	\$ 557.47	\$	101.93
Industry leading non-repellent solution featuring genuine transfer effect	2 x 2.5 gal	\$ 1319.13	\$ 1,123.10	\$	196.03
Alpine® WSG Water Soluble Granule Insecticide Flexible solution with powerful activity on ants, cockroaches & more	4 x 200 g	See Authorized		\$	32.00
	4 x 500 g	Distrib	\$	64.00	
Fendona® CS Controlled Release Insecticide Advanced encapsulation technology for fast effective perimeter pest control	4 x 120 oz	and pa	\$	140.00	
	6 x 16 oz			\$	30.00
Perimeter Bullpen: Role players that solve tough situations around the pe	rimeter				
Termidor Foam Termiticide/Insecticide	6 x 20 oz			\$	12.00
Ready-to-use foam great for ants and termites					
PT® Fendona® Pressurized Insecticide	12 x 17.5 oz	See Authorized		\$	18.00
Quick knockdown of key pests and residual for house flies and bed bugs					
Advance® 375A Granular Ant Bait	12 x 8 oz	Distributor for pricing and promotion		\$	18.00
akes on many ant species, indoor and outdoor	4 x 2 lb	and pa	\$	20.00	
Advance Granular Carpenter Ant Bait	12 x 8 oz			\$	30.00
Best choice for difficult to control ants	4 x 2 lb			\$	36.00
Alpine® D Dust Insecticide	4 x 3 lb				20.00
Nonrepellent dust for ants, bed bugs and stinging insects					
Termite: Industry leading termite innovations (See above for Termidor SC)					
Termidor HE Termiticide	4 x 79 oz	\$ 803.36	\$ 625.91	\$	177.45
Reduce treatment time up to 50% vs conventional methods*	2 x 2.5 gal	\$ 1,598.58	\$ 1,255.83	\$	342.75
Termidor HP II Termiticide	2 x 1 gal	\$ 816.80	\$ 760.65	\$	56.15
Reduce treatment time up to 90% vs conventional methods*					
				10.101.0	

^{*}Under most conditions

Agency Termidor prices include the additional 2.1% California Mill Tax

The BASF Summer Promotion applies only to Qualified End-Users (pest management companies, government, and state municipalities). Resellers are excluded. Agency Termidor orders must be purchased from a BASF PCS Authorized Agent and be invoiced and delivered between July 1, 2021 and July 31, 2021. For Agency products, End User will receive net 30-day payment terms through August 20, 2021. End User account must be in good credit standing to receive terms. Terms are given at the discretion of the Agents. All Agency Termidor is sold on behalf of BASF. All sales are final. All Non-Agency Products, including Advance Baits, Alpine WSG and Dust, PT Fendona, Fendona CS and Termidor Foam must be purchased from a BASF PCS Authorized Distributor and invoiced between July 1, 2021 and July 31, 2021. End-User sale price and terms for All Non-Agency Products are determined by the Authorized Distributor. BASF PCS Authorized Distributor participation for Non-Agency Products may vary. All products may not be registered for use in all states. Please check with your distributor, state, or local extension service for details. BASF reserves the right to cancel or modify this program at any time.

Always read and follow label directions. Advance, Alpine, Fendona, PT, Termidor and the Termidor logo are registered trademarks of BASF. ©2021 BASF Corporation. All Rights Reserved.

Hurry, offer ends July 31, 2021

Available at Target Specialty Products.



Empowering You to Grow Your Business™





BASF Perimeter Pro offers training and education on professional perimeter pest control through leading experts in the field. Quarterly webinars give PMPs a game-winning playbook that delivers confidence in their services. Join today!

The BASF Perimeter Pro Lineup



Featured in the Summer Promotion (see reverse).

Starting Rotation: The foundation of professional perimeter pest control



Termidor® SC Termiticide/Insecticide

Industry leading non-repellent solution featuring genuine transfer effect



Alpine® WSG Water Soluble **Granule Insecticide**

Flexible solution with powerful activity on ants, cockroaches & more



Fendona® CS Controlled Release Insecticide

Long-lasting, broad-spectrum perimeter treatment

Ridesco™ WG Insecticide* | Coming soon!

Easy-to-mix formulation with two modes of action to support resistance management

Bullpen: Role players that solve tough situations around the perimeter

Foam



Termidor Foam Termiticide/Insecticide

Ready-to-use, great for ants and termites

PT® Alpine Foam Ready-to-Use Insecticide

Nonrepellent foam for termites and ants

Pressurized



PT Fendona Pressurized Insecticide

Quick knockdown of key pests and residual for house flies and bed bugs

PT Alpine Pressurized Fly Bait

Ready-to-use fly bait spray with quick knockdown and versatile label

PT Wasp-Freeze® II

Kills wasps and hornets on contact

Baits

Advance® Brand Ant Baits

Great choice for many difficult to control ants

MotherEarth Granular Scatter Bait

Preventive and curative treatment of ants, cockroaches and other occasional invaders

Siesta® Fire Ant Bait

Fast and long-lasting control of fire ants



Alpine D Dust Insecticide

Nonrepellent dust for ants, bed bugs and stinging insects

For a complete list visit our web site.

BASF Perimeter Pro pestcontrol.basf.us/perimeterpro

*Ridesco™ WG insecticide is not US EPA registered and not available for sale in the US; this is provided for informational purposes only and is not intended to promote the sale of this product in the US

Always read and follow label directions. All products may not be registered for use in all states. Ridesco is a trademark of BASF, and Advance, Alpiné, Fendona, PT, Siesta, Termidor and Wasp-Freeze are registered trademarks of BASF. ©2021 BASF Corporation. All Rights Reserved.



The Perimeter **Pro Playbook:** Keys to the Game

Commit to an **IPM Strategy**

- Start with an inspection
- Employ exclusion strategies to deny pests access to the home
- Address habitats where pests can hide and breed
- Use physical, mechanical and chemical control

Choose the Right Starting Rotation

- Select your star players based on pest pressure and seasonality
- Rotate between your star players based on their modes of action
- Tailor your plan to reflect the frequency of service provided

Build a Bullpen of Trusted Specialists

- Be ready with a bullpen of targeted products to troubleshoot tough situations
- Choose products that are reliable and easy to use
- Know when it's time to make a critical substitution of action

Tailor your plan to reflect the frequency of service provided



